

**Shaker Woods (Herndon)
Five-year Market Trends**

Homes Sales 2003-2007

2003	
Houses Sold in Shaker Woods	11
Average Days on Market	41
Average List Price	\$533,309
Average Sales Price	\$547,565
Average Change list to close price	\$14,256
Average Seller Subsidy	\$ 2,318.18
2004	
Houses Sold in Shaker Woods	10
Average Days on Market	39
Average List Price	\$649,340
Average Sales Price	\$650,030
Average Change list to close price	\$690
Average Seller Subsidy	\$ -
2005	
Houses Sold in Shaker Woods	10
Average Days on Market	32
Average List Price	\$739,188
Average Sales Price	\$742,350
Average Change list to close price	\$3,162
Average Seller Subsidy	\$ 2,200.00
2006	
Houses Sold in Shaker Woods	4
Average Days on Market	144
Average List Price	\$715,950
Average Sales Price	\$684,000
Average Change list to close price	(\$31,950)
Average Seller Subsidy	\$ -
2007	
Houses Sold in Shaker Woods	5
Average Days on Market	58
Average List Price	\$718,580
Average Sales Price	\$710,580
Average Change list to close price	(\$8,000)
Average Seller Subsidy	\$ 9,510