



**Shaker Woods (Herndon)
Five-year Market Trends**

Homes Sales 2007-2011

2011	
Houses Sold in Shaker Woods	6
# of Distressed Properties	2
Average Days on Market	45
Average List Price	\$634,114
Average Sales Price	\$629,168
Average Change list to close price	(\$4,946)
Average Seller Subsidy	\$ 6,450
2010	
Houses Sold in Shaker Woods	3
# of Distressed Properties	0
Average Days on Market	83
Average List Price	\$668,300
Average Sales Price	\$652,667
Change average list to close price	(\$15,633)
Average Seller Subsidy	\$ 4,667
2009	
Houses Sold in Shaker Woods	1
# of Distressed Properties	0
Average Days on Market	31
Average List Price	\$649,900
Average Sales Price	\$627,500
Change average list to close price	(\$22,400)
Average Seller Subsidy	\$ -
2008	
Houses Sold in Shaker Woods	5
Average Days on Market	116
Average List Price	\$616,880
Average Sales Price	\$616,880
Change average list to close price	\$ -
Average Seller Subsidy	\$11,150
2007	
Houses Sold in Shaker Woods	5
Average Days on Market	58
Average List Price	\$718,580
Average Sales Price	\$710,580
Change average list to close price	(\$8,000)
Average Seller Subsidy	\$ 9,510