

**Shaker Woods (Reston/Herndon)
Five-year Market Trends**

Home Sales 2003-2007

2003	
Houses sold in Shaker Woods	14
Average Days on Market	36
Average List Price	\$610,059
Average Sale Price	\$601,708
Average Change list to close price	\$ (8,351)
Average Seller Subsidy	\$936
2004	
Houses sold in Shaker Woods	8
Average Days on Market	13
Average List Price	\$727,438
Average Sale Price	\$727,250
Average Change list to close price	\$ (188)
Average Seller Subsidy	\$ -
2005	
Houses sold in Shaker Woods	9
Average Days on Market	25
Average List Price	\$835,189
Average Sale Price	\$853,744
Average Change list to close price	\$18,556
Average Seller Subsidy	\$1,708
2006	
Houses sold in Shaker Woods	5
Average Days on Market	63
Average List Price	\$731,920
Average Sale Price	\$706,000
Average Change list to close price	(\$25,920)
Average Seller Subsidy	\$1,000
2007	
Houses sold in Shaker Woods	6
Average Days on Market	155
Average List Price	\$782,285
Average Sale Price	\$756,333
Average Change list to close price	(\$25,952)
Average Seller Subsidy	\$5,833