



**Shaker Woods (Reston/Herndon)  
Five-year Market Trends**

**Home Sales 2007-2011**

<b>2011</b>	
Houses sold in Shaker Woods	6
# of Distressed Sales	0
Average Days on Market	63
Average List Price	\$785,633
Average Sale Price	\$768,417
Change average list to close price	(\$17,216)
Average Seller Subsidy	\$2,233
<b>2010</b>	
Houses sold in Shaker Woods	3
# of Distressed Sales	0
Average Days on Market	24
Average List Price	\$699,300
Average Sale Price	\$681,050
Change average list to close price	(\$18,250)
Average Seller Subsidy	\$5,000
<b>2009</b>	
Houses sold in Shaker Woods	7
# of Distressed Sales	2
Average Days on Market	86
Average List Price	\$694,814
Average Sale Price	\$669,871
Change average list to close price	(\$24,943)
Average Seller Subsidy	\$ 842
<b>2008</b>	
Houses sold in Shaker Woods	6
Average Days on Market	99
Average List Price	\$704,535
Average Sale Price	\$680,667
Change average list to close price	(\$23,868)
Average Seller Subsidy	\$7,750
<b>2007</b>	
Houses sold in Shaker Woods	6
Average Days on Market	155
Average List Price	\$782,285
Average Sale Price	\$756,333
Change average list to close price	(\$25,952)
Average Seller Subsidy	\$5,833