



**Wellesley
Five-year Market Trends**

Home Sales 2007-2011

2011	
Houses sold in Wellesley	9
# of Distressed Sales	1
Average Days on Market	12
Average List Price	\$ 382,144
Average Sales Price	\$ 378,944
Change average list to close price	(\$3,200)
Average Seller Subsidy	\$ 2,111
2010	
Houses sold in Wellesley	6
# of Distressed Sales	2
Average Days on Market	43
Average List Price	\$ 360,267
Average Sales Price	\$ 348,467
Change average list to close price	(\$11,800)
Average Seller Subsidy	\$ 833
2009	
Houses sold in Wellesley	12
# of Distressed Sales	2
Average Days on Market	19
Average List Price	\$ 356,367
Average Sales Price	\$ 354,542
Change average list to close price	(\$1,825)
Average Seller Subsidy	\$ 3,200
2008	
Houses sold in Wellesley	10
Average Days on Market	108
Average List Price	\$ 359,678
Average Sales Price	\$ 340,700
Change average list to close price	(\$18,978)
Average Seller Subsidy	\$ 7,517
2007	
Houses sold in Wellesley	15
Average Days on Market	62
Average List Price	\$ 428,247
Average Sales Price	\$ 414,693
Change average list to close price	(\$13,554)
Average Seller Subsidy	\$ 5,580