

**Wellesley  
Five-year Market Trends**

**Home Sales 2003-2007**

<b>2003</b>	
Houses sold in Wellesley	20
Average Days on Market	9
Average List Price	\$ 313,515
Average Sales Price	\$ 313,410
Average Change list to close price	\$ (105)
Average Seller Subsidy	\$ 1,165
<b>2004</b>	
Houses sold in Wellesley	14
Average Days on Market	27
Average List Price	\$ 411,306
Average Sales Price	\$ 410,450
Average Change list to close price	\$ (856)
Average Seller Subsidy	\$ 1,271
<b>2005</b>	
Houses sold in Wellesley	18
Average Days on Market	22
Average List Price	\$ 477,832
Average Sales Price	\$ 476,327
Average Change list to close price	\$ (1,505)
Average Seller Subsidy	\$ 2,567
<b>2006</b>	
Houses sold in Wellesley	9
Average Days on Market	112
Average List Price	\$ 467,620
Average Sales Price	\$ 457,222
Average Change list to close price	\$ (10,398)
Average Seller Subsidy	\$ 6,098
<b>2007</b>	
Houses sold in Wellesley	15
Average Days on Market	62
Average List Price	\$ 428,247
Average Sales Price	\$ 414,693
Average Change list to close price	\$ (13,554)
Average Seller Subsidy	\$ 5,580